

Team Building: script for scheduling marketing conversations

Hi Suzy, This is Pam, do you have a quick minute? You know suzy, you may not know but I have made a decision to build a dynamic team of sharp women who are willing to work hard, want to make some money, and have integrity. You have some of the character traits that I look for in the team that I want to build. Let me tell you what I would love to do and you tell me what you think. I want to steal you away for about 30-45 minutes and tell you what we are about and who I am looking for. If after hearing the information, you feel like Mary Kay is something that would fit into your life or you would want to know more about, we will talk more. But if after hearing the information, you don't feel that Mary Kay is right for you at this time, at least we will know and you will feel that you have made an informed decision and you may be able to be a talent scout for me. I appreciate so much your time. Which is best for you, coffee or after work?