

CHOICES Evaluation Sheet

Name: _____ Current Occupation: _____
 Address: _____ St: _____ Zip: _____
 Phone #: _____ Office #: _____ Cell #: _____ Best time to call _____
 E-mail Address: _____ Consultant's Name: _____
 Spouse Name: _____ # of Children: _____

- | | | |
|--|-----|----|
| 1. Do you Feel you currently have a career of a lifetime? | Yes | No |
| 2. Do you have all the flexibility in the world? | Yes | No |
| 3. Are you being paid what you're worth? | Yes | No |
| 4. Do you have absolute control over career advancement, (Promotions)? | Yes | No |

CHOICES TAPE

1. What Story on side (A) did you relate to the most?

2. Which fact on side (B) impressed you the most?

Please choose two boxes that best describes you. (A first choice & B for 2nd choice)

<input type="checkbox"/> Results Orientated	<input type="checkbox"/> People Oriented	<input type="checkbox"/> Family Oriented	<input type="checkbox"/> Detailed Oriented
<input type="checkbox"/> Quick decisions	<input type="checkbox"/> Intuitive Decisions	<input type="checkbox"/> Slow Paced Decisions	<input type="checkbox"/> Analytical Decisions
<input type="checkbox"/> Direct Style	<input type="checkbox"/> Motivational Style	<input type="checkbox"/> Team Playing Style	<input type="checkbox"/> Perfection list Style
<input type="checkbox"/> Achievement Motivated	<input type="checkbox"/> Recognition Motivated	<input type="checkbox"/> Security Motivated	<input type="checkbox"/> Service Motivated

<u>Values in Workplace:</u>	<u>Values in Workplace:</u>	<u>Values in Workplace:</u>	<u>Values in Workplace:</u>
*Time & Effectiveness	*People & Relationships	*Guidelines & Structure	*Organization & Excellence
*Fast Worker	*Enthusiastic Worker	*Consistent/Steady Worker	*Thorough/Precise Worker
*Power Influence	*Inspirational Influence	*Loyal Influence	*Crucial-Thinking Influence

<u>Desires:</u>	<u>Desires:</u>	<u>Desires:</u>	<u>Desires:</u>
*Management & Money	*Praise & Prizes	*Security and Benefits	*Flawless Performance

Your Mary Kay Business

Which of the following results of a Mary Kay Business would benefit you and your family the most?

(CHECK ALL THAT APPLY)

- | | | |
|--------------------------------|---------------------------------|--------------------|
| _____ Children through college | _____ Pay myself what I'm worth | _____ Career Car |
| _____ Higher self-esteem | _____ Greater self-confidence | _____ New Career |
| _____ Products at cost | _____ Tax savings | _____ Extra Income |
| | _____ Positive Friends / Fun | |

On an interest level of 1 - 10 (10 being the highest) where is your current interest level in a Mary Kay Career?

1 2 3 4 5 6 7 8 9 10

Thank you for your time! Who do you know that would benefit from earning extra income?

Name: _____ Phone #: _____
 Name: _____ Phone #: _____