

It's 2009!! I'm in the MIX and Getting it FIXED!

Follow One Course Until Successful develops EXCELLENCE!!

Name _____ Current Title _____ Month _____

Biggest Move-UP Goal _____ Move-Up Goal This Month _____

~ Star ~ Goal _____ Wholesale Goal \$ _____

Guest/Interviews Goal _____ New Faces Goal _____

Team Building Goal _____ Team Production Goal _____

Monthly/Weekly Retail Sales Goal \$ _____ / \$ _____

Paste
Star Consultant Goal
Prize Here

Powerfully Outrageous Performance

	<i>Personal Appointments New Faces</i>	<i>Sales</i>	<i>Thank You Note</i>	<i>Customer Service Call</i>	<i>RE-Booking</i>	<i>Career Talk</i>		<i>Personal Appointments New Faces</i>	<i>Sales</i>	<i>Thank You Note</i>	<i>Customer Service Call</i>	<i>RE-Booking</i>	<i>Career Talk</i>
1							26						
2							27						
3							28						
4							29						
5							30						
6							31						
7							32						
8							33						
9							34						
10							35						
11							36						
12							37						
13							38						
14							39						
15							40						
16							41						
17							42						
18							43						
19							44						
20							45						
21							46						
22							47						
23							48						
24							49						
25							50						

Monthly Results: Sales _____ Classes _____ Basics _____ Bookings _____

Perfect Start goal – Power Start Goal – Power Surge Goal – Cream of the Crop

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Seminar Tracking!

Quarter	Sapphire – Ruby – Diamond – Emerald	Cumulative
1		
2		
3		
4		

Queens Court of Sales

\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300
\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300
\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300
\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300
\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300
\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300	\$300

Queens Court of Recruiting

Fill in name of each new recruit. Color with highlighter when Qualified.

Month In Review!

To be filled out AFTER the month has ended!

- § How many Guests/Interviews _____ Did I meet or excel my goal? (Y/N) If not how can I fix it? _____
- § How Many New Faces Goal _____ Did I meet or excel my goal? (Y/N) If not how can I fix it? _____
- § Monthly Retail Sales goal \$ _____ Weekly \$ _____ Did I meet or excel my goal? (Y/N) If not how can I fix it? _____
- § Team Building Goal _____ Did I meet or excel my goal? (Y/N) If not how can I fix it? _____
- § Team Production Goal _____ Did I meet or excel my goal? (Y/N) If not how can I fix it? _____
- § Wholesale Goal _____ Did I meet or excel my goal? (Y/N) If not how can I fix it? _____
- § Star Consultant Goal _____ Did I meet or excel my goal? (Y/N) If not how can I fix it? _____
- § Did I do anything different this month to make my month run smoother? (Y/N) Explain _____