

class of **2012**

BOLD & BEAUTIFUL

Debut as a New
Independent Sales Director.
Earn your Class of 2011 Ring & More!!!

Debut as an Independent Sales Director from
Aug. 1 to Dec. 1, 2011!

You and your Independent Senior Sales Director who
attend Leadership Conference 2012 will receive:

- *An invitation to a reception on Day 0.*
- *Early admittance to each general session.*
- *A hot red Dooney & Bourke™ handbag.*

Plus, as a new Independent Sales Director,
you also will **receive \$500!!!**

Plus, the gorgeous matching
class ring will be yours when
you debut as an
Independent Sales Director from
Aug. 1, 2011, to July 1, 2012.



Take the Future Independent Sales Director Challenge.

Oct. 1 – Dec. 31, 2011

Accelerate your path to Independent Sales Director and
celebrate with Leadership Conference 2012 rewards!

Become a **Future Independent Sales Director**
during the challenge period, and you'll be invited to the
Class of 2012 Reception where you will receive a
\$200 gift card and a special prize.

Become an **Independent Sales Director-in-Qualification**
during the challenge period, and you'll be invited to the
Class of 2012 Reception where you will receive a
\$300 gift card and a special prize.

Independent Sales Directors: You'll be invited to the *Class of 2012* Reception where you
will receive a **\$50 gift card for EACH** qualified Future Independent Sales Director
AND Independent Sales Director-in-Qualification who attends Leadership Conference 2012.

pass
it n!
leadership | 12



Movin' On Up to Director



Name		Active \$200 w/s	Qualified \$600 w/s
1			
2			
3			
4			
5			
6			
7			
8			
9			
10	★		
11			
12			
13			
14			
15			
16			
17			
18			
19			
20			
21			
22			
23			
24	★		

Monthly Team Production

Month #1 _____

Month #2 _____

Month #3 _____

Month #4 _____

24 Active Team Members
(10 of 24 Active must have
minimum \$600 cumulative)

\$18,000 Total cumulative
wholesale in 1-4 months
(min \$1,800 personal)

\$4,000 minimum each month

You must be Active

Log on to InTouch for complete requirement information or ask your Director.

The Grand Achiever Career Car



CHOOSE HOW YOU DRIVE.....
The COOL NEW WHITE Chevy Malibu or
\$375.00 a month cash compensation.

You may qualify as a Grand Achiever in one, two, three or four months, based on when you achieve the following:

- **\$20,000** combined personal/team wholesale Section 1 production
- 14 active personal team members
- You may contribute up to \$5,000 in personal wholesale Section 1 production toward the total ***\$20,000 requirement.**
- Your team must contribute a minimum of **\$15,000 wholesale** Section 1 production toward the total **\$20,000 requirement.**
- You must have a minimum of \$5,000 combined personal/team wholesale Section 1 production each month of the qualification period while maintaining five or more active personal team members.
- You must be active.

Get On-Target

- Five or more active personal team members
- **\$5,000 combined** personal/team wholesale Section 1 production in a calendar month.
- You must be active.
- These requirements must be met each month to be considered on-target.

Team Member #1 (Senior Consultant) _____ Team Member #3 (Star Team Builder) _____ Team Member #5 (Team Leader) _____ Team Member #7 _____ Team Member #9 _____ Team Member #11 _____ Team Member #13 _____	Team Member #2 _____ Team Member #4 _____ Team Member #6 _____ Team Member #8 (Future Director) _____ Team Member #10 (Submit DIQ) _____ Team Member #12 _____ Team Member #14 YOU DID IT! _____	1st Month Wholesale Personal _____ Team _____ 2nd Month Wholesale Personal _____ Team _____ 3rd Month Wholesale Personal _____ Team _____ 4th Month Wholesale Personal _____ Team _____
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