

## What to do in your 1st Five Days to get your Business off to a SUPER STAR start!



1. Create your Contact List of 75 people you know with Skin. (See enclosed list in Business Debut section.)
2. Listen to your 'Next Step' CD/or call 212-990-6416 to listen and discuss your inventory decision with your director. Doing this right away allows you to take full advantage of the FREE products available to you.
3. Establish both an email address and a Voicecom Number. You may reach voicecom at [www.mk.intelliverse.com](http://www.mk.intelliverse.com) and choose the basic package. Email my office your number at [pgarnermoore@marykay.com](mailto:pgarnermoore@marykay.com).
4. Consult with your director, and set a date for your Business Debut. (Refer to the Business Debut Section for more information.)
5. Make a reservation with your director for your New Consultant Training. (Dates and directions enclosed in the Training Section.) in some cases, this is done on conference call. Also, visit our new consultant training section at [www.pamgarnermoore.com](http://www.pamgarnermoore.com).
6. Complete the following steps in setting up your business:
  - Open your Mary Kay checking account and order a check card.
  - Complete your First Steps online at [www.marykayintouch.com](http://www.marykayintouch.com)
  - Order your Personal Web Page for \$25 (half price) at [www.marykayintouch.com](http://www.marykayintouch.com).
  - Purchase your Skin Care Class Supplies:
    - Placemats (optional)
    - Cotton balls or pads, Zip Lock Baggies
    - Hair Clips, Bands
    - Storage Box or Organizer to carry inventory to selling appointments.  
(Ask your director for suggestions or see MK connections at the mary kay intouch community.)
7. Attend your first Weekly Success Meeting with three to six of your favorite women whose support is important to you. Have her listen to a "Choices" CD/or our 20 minute line at 212-461-2600 prior to attending and receive special recognition.
8. Have the 6 sharpest women that you know listen to our Marketing line that is available 24 hours a day, 7 days a week and leave their name and contact numbers, your name and one comment about the line. The number is 212-461-2600 and it is 20 minutes long. Do this in your first 7 days and have them join us live on a conference call or with you and I on a three way call and earn a prize.